

No.: BIDDER NAME & STREET ADDRESS:		1 FYVE STAR INC	2 TRUGREEN CHEMLAWN DBA LEISURE LAWN	3 NACHURS ALPINE SOLUTIONS LLC dba NACHURS ALPINE SOLUTIONS INDUSTRIAL
CITY: STATE & ZIP: Recommended for Award		LAYTON UT 84040	WEST CARROLLTON OH 45449 X	MARION OH 43302 X
QUALIFIES FOR LOCAL PREFERENCE?		NO	NO	NO
QUALIFIES FOR CERTIFIED PREFERENCE?		NO	NO	NO
LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD?		NO	NO	NO
Item #	ITEM DESCRIPTION	U/M	UNIT COST	UNIT COST
<b>PLEASE READ ALL BID/PROPOSAL RESPONSES TO ENSURE THAT ALL INFORMATION RECEIVED FROM VENDOR IS REVIEWED AND USED IN EVALUATION PROCESS</b>				
<b>AIRPORT RUNWAY DEICING PRODUCTS</b>				
1	Liquid Runway Deicer	Gallon	\$6.37	• \$4.32
2	Solid Runway Deicer	Super Sack	\$1,946.00 2205 LBS	• \$1,741.56 2204.5 LBS
3	Solid Runway Deicer	Bag	\$53.00 55 LBS	• \$43.55 55.13 LBS
<b>ON-SITE TRAINING</b>				
4	On-Site Training Maximum number of employees per session	Per Session	\$0.00 N/A	No Charge City's Discretion
<b>AIRPORT SIDEWALK DEICING PRODUCTS</b>				
5	Bagged Deicer - Calcium Chloride Pellets	Bag	\$13.80 50 LBS	• \$7.25 50 LBS
6	Bagged Deicer - Calcium Magnesium Acetate	Bag		• \$43.55 55.13 LBS
Firm Price Agreement Through December 31, 2020 YES / NO			YES	YES
If NO, for how long?				
Options to renew for additional 12-months January 1, 2021 through December 31, 2021 Maximum Percentage of increase			YES 0%	YES 0%
Options to renew for additional 12-months January 1, 2022 through December 31, 2022 Maximum Percentage of increase			YES 0%	YES 3%
TERMS: F.O.B.:			NET 30 DEST	NET 30 DEST
DELIVERY:			6 - 7 DAYS	1 DAY

• = lowest bid X = vendor selected for award

**THE FOLLOWING VENDORS WERE SOLICITED BUT DID NOT BID:**

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|--|--|---|---|
| HRC<br>Dayton OH 45402                                     | 7. New Deal Deicing<br>Denver CO 80238         | 14. Morton Salt Inc<br>Chicago IL 60606         | 21. Arms Trucking Co<br>E Claridon OH 44033 |
| 1. Champion Landscape Equipment (Local)<br>Dayton OH 45424 | 8. Clariant<br>Cincinnati OH 45242             | 15. Schoenberg Salt Co<br>Oceanside NY 11572    | 22. Seneca Mineral Co<br>Erie PA 16509      |
| 2. Cryotech Deicing Technology<br>Fort Madison IA 52627    | 9. Ohio Salt Supply Inc<br>Mentor OH 44060     | 16. Rock Salt Source Inc<br>Houston TX 77077    | 23. Abraxus Salt LLC<br>Cleveland OH 44130  |
| 3. Peters Chemical Co<br>Hawthorne NJ 07507                | 10. HP Products<br>Groveport OH 43204          | 17. Rock Salt USA<br>St Louis MO 63114          | 24. Salt Connection Inc<br>Avon OH 44011    |
| 4. Kermira Chemicals Inc<br>Lawrence KS 66049              | 11. Harmony Deicing<br>St. Charles IL 60177    | 18. Midwest Salt<br>West Chicago IL 60185       | 26. Public Salt Co<br>Canton OH 44705       |
| 5. Chemical Solutions Inc<br>Franklin MA 02038             | 12. Mid-Atlantic Salt LLC<br>Butler PA 16001   | 19. U S Chlorides<br>Dover DE 19901             | 27. Champion Salt<br>Providence RI 02903    |
| 6. Perstorp Polyols Inc<br>Toledo OH 43612                 | 13. Compass Minerals<br>Overland Park KS 66210 | 20. Indiana Salt Supply<br>Bloomington IN 47403 | 28. EnviroTech Services<br>Greeley CO 80634 |
|  |  |   | 29. BASF Corp<br>Wyandotte MI 48192         |