

CITY OF DAYTON, OHIO - PURCHASING DIVISION - BID TABULATION

For: INTERIOR AND EXTERIOR CLEANING SERVICES FOR FLEET VEHICLES

Dept./Div.: VARIOUS

IFB NO.: D19008

Requisition Nos.: VARIOUS

BID OPENING: 1:30 P.M.; 04-24-2019

<b>No.:</b>	<b>3</b>	<b>1</b>	<b>2</b>	<b>4</b>	<b>5</b>
<b>BIDDER NAME &amp; STREET ADDRESS:</b>	<b>OAKWOOD CAR WASH</b>	<b>DETAILXPERTS FRANCHISE SYSTEMS LLC</b>	<b>DISTINGUISHED MOBILE DETAILING RIVERSIDE</b>	<b>TNT SERVICES INC</b>	<b>THE WATERING HOLE</b>
<b>CITY:</b>	<b>DAYTON</b>	<b>DETROIT</b>	<b>OH 45424</b>	<b>COLUMBUS</b>	<b>HUBER HEIGHTS</b>
<b>STATE &amp; ZIP:</b>	<b>OH 45419</b>	<b>MI 48202</b>		<b>OH 43215</b>	<b>OH 45424</b>
<b>Recommended for Award</b>	<b>X</b>				
<b>QUALIFIES FOR LOCAL PREFERENCE?</b>	YES	NO	NO	NO	NO
<b>QUALIFIES FOR CERTIFIED PREFERENCE?</b>	NO	NO	NO	NO	NO
<b>LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD?</b>	NO	NO	NO	NO	NO
<b>Item #</b>	<b>ITEM DESCRIPTION</b>	<b>U/M</b>	<b>UNIT COST</b>	<b>UNIT COST</b>	<b>UNIT COST</b>

**PLEASE READ ALL BID/PROPOSAL RESPONSES TO ENSURE THAT ALL INFORMATION RECEIVED FROM VENDOR IS REVIEWED AND USED IN EVALUATION PROCESS**

Item #	ITEM DESCRIPTION	U/M	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST
<b><u>PASSENGER (2 OR 4 DOOR) VEHICLE</u></b>							
1	Exterior Wash / Dry	Each	\$10.00	\$19.00	\$38.00	\$10.00	\$5.00
	Other Method					\$4.00 Reverse Osmosis Water	
	Automated Spray Waxing	Each				\$5.00	
	Hand Waxing	Each		\$29.00	\$75.00	\$40.00	
	Interior Vacuum	Each	\$2.00	\$19.00	\$15.00	\$13.00	
	Interior Seat Sanitizing	Each	\$2.00	\$49.00	\$15.00	\$10.00	
	Exterior Wash / Dry / Wax	Each	\$12.00	\$49.00	\$130.00	\$50.00	
	Exterior Wash / Dry / Wax / Interior Vacuum	Each	\$14.00	\$69.00	\$150.00	\$63.00	
	Full interior and exterior services	Each	\$12.00	\$129.00	\$240.00	\$175.00	\$22.00
	Additional services						
	Across the board discount			10%	10%	15%	
				\$109.00 Engine Steam Cleaning	\$800.00 New Vehicle Coating (Ceramic)		\$8.00 Reg Exterior Wash
				\$129.00 Organic Interior Steam Cleaning & Sanitizing			\$24.00 Reg Interior & Exterior
<b><u>MID-SIZE OR SPORT UTILITY VEHICLE (SUV) (4 DOOR AND HATCH) VEHICLE</u></b>							
2	Exterior Wash / Dry	Each	\$12.00	\$19.00	\$38.00	\$12.00	\$5.00
	Other Method					\$5.00 Reverse Osmosis Water	
	Automated Spray Waxing	Each				\$6.00	
	Hand Waxing	Each		\$39.00	\$85.00	\$50.00	
	Interior Vacuum	Each	\$3.00	\$19.00	\$15.00	\$16.00	
	Interior Seat Sanitizing	Each	\$3.00	\$69.00	\$15.00	\$10.00	
	Exterior Wash / Dry / Wax	Each	\$15.00	\$59.00	\$140.00	\$60.00	
	Exterior Wash / Dry / Wax / Interior Vacuum	Each	\$18.00	\$69.00	\$170.00	\$76.00	
	Full interior and exterior services	Each	\$15.00	\$139.00	\$260.00	\$200.00	\$22.00
	Additional services						
	Across the board discount			10%	10%	15%	
				\$109.00 Engine Steam Cleaning	\$800.00 New Vehicle Coating (Ceramic)		\$8.00 Reg Exterior Wash
				\$129.00 Organic Interior Steam Cleaning & Sanitizing			\$24.00 Reg Interior & Exterior

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Requisition Nos.: VARIOUS

BID OPENING: 1:30 P.M.; 04-24-2019

No.: BIDDER NAME & STREET ADDRESS:			3 OAKWOOD CAR WASH	1 DETAILXPPTS FRANCHISE SYSTEMS LLC	2 DISTINGUISHED MOBILE DETAILING	4 TNT SERVICES INC	5 THE WATERING HOLE
CITY:			DAYTON	DETROIT	RIVERSIDE	COLUMBUS	HUBER HEIGHTS
STATE & ZIP:			OH 45419	MI 48202	OH 45424	OH 43215	OH 45424
Recommended for Award			X				
QUALIFIES FOR LOCAL PREFERENCE?			YES	NO	NO	NO	NO
QUALIFIES FOR CERTIFIED PREFERENCE?			NO	NO	NO	NO	NO
LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD?			NO	NO	NO	NO	NO
Item #	ITEM DESCRIPTION	U/M	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST
<b>MARKED POLICE CRUISERS</b>							
3	Exterior Wash / Dry	Each	\$10.00	\$19.00	\$38.00	\$10.00	\$5.00
	Other Method					\$4.00 Reverse Osmosis Water	
	Automated Spray Waxing	Each				\$5.00	
	Hand Waxing	Each		\$39.00	\$85.00	\$40.00	
	Interior Vacuum	Each	\$2.00	\$19.00	\$15.00	\$13.00	
	Interior Seat Sanitizing	Each	\$2.00	\$69.00	\$25.00	\$10.00	
	Exterior Wash / Dry / Wax	Each	\$12.00	\$59.00	\$130.00	\$50.00	
	Exterior Wash / Dry / Wax / Interior Vacuum	Each	\$14.00	\$69.00	\$150.00	\$63.00	
	Full interior and exterior services	Each	\$12.00	\$139.00	\$250.00	\$175.00	\$22.00
	Additional services						
	Across the board discount			10%		15%	
				\$109.00 Engine Steam Cleaning			\$8.00 Reg Exterior Wash
				\$129.00 Organic Interior Steam Cleaning & Sanitizing			\$24.00 Reg Interior & Exterior
<b>LIGHT TRUCKS (2 OR 4 DOOR WITHOUT PICK-UP BED) VEHICLE</b>							
4	Exterior Wash / Dry	Each	\$12.00	\$19.00	\$35.00	\$12.00	
	Other Method					\$5.00 Reverse Osmosis Water	
	Automated Spray Waxing	Each				\$6.00	
	Hand Waxing	Each		\$39.00	\$65.00	\$40.00	
	Interior Vacuum	Each	\$3.00	\$19.00	\$15.00	\$13.00	
	Interior Seat Sanitizing	Each	\$3.00	\$69.00	\$15.00	\$10.00	
	Exterior Wash / Dry / Wax	Each	\$15.00	\$59.00	\$130.00	\$52.00	
	Exterior Wash / Dry / Wax / Interior Vacuum	Each	\$18.00	\$69.00	\$170.00	\$65.00	
	Full interior and exterior services	Each	\$15.00	\$139.00	\$250.00	\$175.00	
	Additional services						
	Across the board discount			10%		15%	
				\$109.00 Engine Steam Cleaning			
				\$129.00 Organic Interior Steam Cleaning & Sanitizing			

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BIDDER NAME & STREET ADDRESS:			OAKWOOD CAR WASH	DETAILXPPTS FRANCHISE SYSTEMS LLC	DISTINGUISHED MOBILE DETAILING RIVERSIDE	TNT SERVICES INC	THE WATERING HOLE
CITY:			DAYTON	DETROIT	RIVERSIDE	COLUMBUS	HUBER HEIGHTS
STATE & ZIP:			OH 45419	MI 48202	OH 45424	OH 43215	OH 45424
Recommended for Award			X				
QUALIFIES FOR LOCAL PREFERENCE?			YES	NO	NO	NO	NO
QUALIFIES FOR CERTIFIED PREFERENCE?			NO	NO	NO	NO	NO
LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD?			NO	NO	NO	NO	NO
Item #	ITEM DESCRIPTION	U/M	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST
<b><u>LIGHT TRUCKS (2 OR 4 DOOR OUT PICK-UP BED) VEHICLE</u></b>							
5	Exterior Wash / Dry	Each	\$12.00	\$29.00	\$42.00	\$12.00	\$7.00
	Other Method					\$5.00 Reverse Osmosis Water	
	Automated Spray Waxing	Each				\$6.00	
	Hand Waxing	Each		\$39.00	\$85.00	\$50.00	
	Interior Vacuum	Each	\$3.00	\$19.00	\$15.00	\$16.00	
	Interior Seat Sanitizing	Each	\$3.00	\$69.00	\$15.00	\$10.00	
	Exterior Wash / Dry / Wax	Each	\$15.00	\$69.00	\$140.00	\$60.00	
	Exterior Wash / Dry / Wax / Interior Vacuum	Each	\$18.00	\$79.00	\$180.00	\$76.00	
	Full interior and exterior services	Each	\$15.00	\$149.00	\$265.00	\$200.00	\$22.00
	Additional services						
	Across the board discount			10%		15%	
				\$109.00 Engine Steam Cleaning			\$8.00 Reg Exterior Wash
				\$129.00 Organic Interior Steam Cleaning & Sanitizing			\$24.00 Reg Interior & Exterior
<b><u>MINI OR FULL-SIZE VAN</u></b>							
6	Exterior Wash / Dry	Each	\$15.00	\$29.00	\$48.00	\$12.00	\$5.00 Mini
	Other Method					\$5.00 Reverse Osmosis Water	\$10.00 Full Size
	Automated Spray Waxing	Each				\$6.00	
	Hand Waxing	Each		\$59.00	\$95.00	\$50.00	
	Interior Vacuum	Each	\$5.00	\$39.00	\$25.00	\$16.00	
	Interior Seat Sanitizing	Each	\$5.00	\$79.00	\$25.00	\$10.00	
	Exterior Wash / Dry / Wax	Each	\$30.00	\$69.00	\$155.00	\$60.00	
	Exterior Wash / Dry / Wax / Interior Vacuum	Each	\$25.00	\$109.00	\$180.00	\$75.00	
	Full interior and exterior services		\$20.00	\$169.00	\$300.00	\$200.00	\$22.00 Mini
							\$32.00 Full Size

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Recommended for Award			X				
QUALIFIES FOR LOCAL PREFERENCE?			YES	NO	NO	NO	NO
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LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD?			NO	NO	NO	NO	NO
Item #	ITEM DESCRIPTION	U/M	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST
	Additional services Across the board discount			• 10% \$109.00 Engine Steam Cleaning  \$129.00 Organic Interior Steam Cleaning & Sanitizing			\$8.00 Reg Ext Wash  \$11.00 Reg Full size Ext Wash  \$24.00 Reg Interior & Exterior  \$34.00 Reg Interior & Exterior Full size
	<b><u>LARGE TRUCKS</u></b>						
7	Exterior Wash / Dry Other Method	Each	• \$20.00	\$29.00	\$75.00	\$29.00  \$5.00 Reverse Osmosis Water	
	Interior Vacuum	Each	• \$5.00	\$39.00	\$30.00	\$20.00	
	Interior Seat Sanitizing	Each	• \$5.00	\$79.00	\$30.00	\$10.00	
	Full interior and exterior services		• \$30.00	\$169.00	\$350.00	\$250.00	
	Additional services Across the board discount			10% \$109.00 Engine Steam Cleaning  \$129.00 Organic Interior Steam Cleaning & Sanitizing		• 15%	
	<b><u>SPECIALTY EQUIPMENT</u></b>						
8	Exterior Wash / Dry Other Method	Each		\$29.00	\$100.00	• \$23.00  \$5.00 Reverse Osmosis Water	
	Interior Vacuum	Each		\$39.00	\$35.00	• \$20.00	
	Interior Seat Sanitizing	Each		\$79.00	\$35.00	• \$10.00	
	Full interior and exterior services		•	\$169.00	\$350.00	\$250.00	
	Additional services Across the board discount			10%		• 15%	

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QUALIFIES FOR CERTIFIED PREFERENCE?			NO	NO	NO	NO	NO
LOCAL / CERTIFIED PREFERENCE A FACTOR IN AWARD?			NO	NO	NO	NO	NO
Item #	ITEM DESCRIPTION	U/M	UNIT COST	UNIT COST	UNIT COST	UNIT COST	UNIT COST
	Firm Price Agreement Through December 31, 2019 YES / NO		YES	YES	YES	YES	
	If NO, for how long?						
	Options to renew for additional 12-months January 1, 2020 through December 31, 2020 Maximum Percentage of increase		YES 0%	YES 5%	YES 3%	YES 3%	
		TERMS: F.O.B.: DELIVERY:	NET 30 DEST	2% 10TH PROXIMO DEST 1 - 2 DAYS	NET 30 DEST 30 DAYS	NET 30 DEST 2 DAYS	

• = lowest bid X = vendor selected for award

THE FOLLOWING VENDORS WERE SOLICITED BUT DID NOT BID:

- |  |   |   |  |  |
|--|---|---|--|--|
| HRC<br>Dayton OH 45402                                 | 3. Yankee Car Wash & Detailing<br>Dayton OH 45458 | 5. Capone Enterprise<br>Dayton OH 45449 | 7. Lima Tank Wash Inc<br>Lima OH 45801 | 9. Rush Truck Centers of OH<br>Dayton OH 45414 |
| 1. White Allen Chevrolet (Local)<br>Dayton OH 45405    | 4. Diversified Washes Inc<br>Centerville OH 45459 | 6. Butler Auto Bath<br>Dayton OH 45414  | 8. Dayton Tank Wash<br>Dayton OH 45414 | 10. Imperial Car Wash<br>Kettering OH 45419    |
| 2. Service Group Truck Wash (Local)<br>Dayton OH 45404 |   |   |  |  |